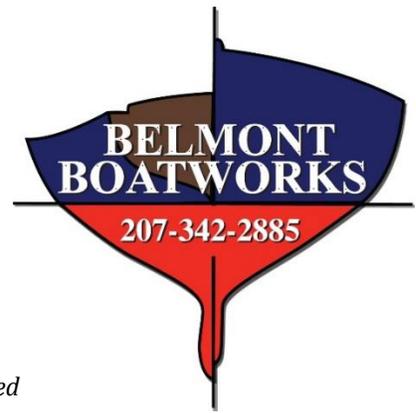


BELMONT BOATWORKS

2018 RATES



HYDRAULIC TRAILERS:

Boats up to 35' and 9 tons:	Small Truck & Trailer - <i>driver included</i> \$11.25 per foot load fee, plus mileage Mileage: \$1.75 per unloaded mile \$2.75 per loaded mile
Boats 36'-65' up to 30 tons:	Large Truck & Trailer - <i>driver included</i> \$13.25 per foot load fee plus mileage Mileage: \$2.25 per unloaded mile \$3.25 per loaded mile
Storage Customers:	Trucking Rate of \$132.00 per hour - <i>driver & mileage included</i>
Trailer Submersion:	\$58.00 maintenance fee for any wet launch or haul
Extreme Draft Keels (>6.5')	Hauled at Front Street Shipyard with travel lift Washed in slings and set on our trailer Normal transport charges apply plus Front Street's bill No Trailer Submersion fee for travel lift launch/haul

We include 2 hours of time PER MOVE to transfer boats to/from our trailers. Any additional trucking time incurred due to difficult buildings, roads or other obstacles, or unforeseen circumstances will be billed at \$132.00 per hour.

OTHER TRANSPORT:

Trailered Boats or Cargo:	\$58.00 per hour (driver included), plus mileage \$1.00 per unloaded mile, \$2.00 per loaded mile
Mast / Spars:	\$2 per foot transport rate plus \$58.00 per hour handling (per foot transport fee waived for storage customers)
In-yard Transport (to/from shops):	\$5 per foot for small hydraulic trailer \$6 per foot for large hydraulic trailer \$58.00 per hour for trailered boats
Additional Labor (if applicable):	\$58.00 per hour

Long-range and super-load transportation involve other costs such as permits, tolls, escort vehicles, ramp fees, and overnight travel expenses. At our discretion, we reserve the right to refuse the transport of any boat or trailer due to safety or security concerns.

SEASONAL STORAGE:

Winter Boat Rates (September 1st to June 1st):

Indoor Storage: On-site: \$9.00 per sq ft (LOA x beam)
(boat stands included) Annex: \$7.50 per sq ft (LOA x beam) - *limited customer access*

Outdoor Storage: \$31.00 per linear foot (LOA), boat stands separate

Trailerred Boats: Outdoor: \$23.00 per linear foot (LOA)
Indoor: \$7.50 per square foot (LOA + outboard x beam)

Summer Boat Rates (June 1st to September 1st):

Outdoor Storage: \$5.50 per linear foot (LOA) per month, boat stands included

Indoor Storage: \$2.50 per sqft per month, boat stands included

Trailerred Boats Indoor Storage: \$2.50 per sqft per month

Trailerred Boats Outdoor Storage: \$4.50 per linear foot per month - *incl. outboard*

Other Storage Rates:

Empty trailer storage: Outdoor: \$1.00 per foot (*outdoor only*)

Dinghy Storage: Indoor: \$300 per year

Mast Storage: Indoor: \$3 per foot, \$4 per foot > 60'
(*handling labor not included*)

Boat Stand Rental: \$28.50 per stand per year on-site
\$38.50 per stand per year off-site
8x8" blocking: one-time fee of \$10 each when used off-site

Chains are included with all boat stand rentals. Boats or trailers left in storage or rented equipment still in use after the scheduled term will be charged accordingly.

SERVICE & LABOR RATES:

Labor Rate: \$58.00 per hour for fiberglass & gelcoat, paint & varnish, rigging, carpentry & joinery, and standard labor

Mechanical Labor Rate: \$60.00 per hour for mechanical, electronics, systems & plumbing.

Crane: \$125.00 per hour - *operator and mileage included*
Billed from time of departure to time of return

DEPOSITS & BILLING:

A 100% deposit on parts and 25% deposit on labor is required to begin all estimated work, deposits for special-order parts are non-refundable. Invoices paid within 30 days of receipt avoid finance charges. Payment in full of any outstanding balance is required before launch/haul unless other arrangements have been made.